THE JUNIOR LEAGUE OF EVANSVILLE, INC.

Strategic Plan 2016-2017

JLE MISSION

JLE is an organization of women committed to promoting voluntarism and developing the potential of women, and improving communities through the effective action and leadership of trained volunteers. Its purpose is exclusively educational and charitable.

COMMITMENT TO DIVERSITY AND INCLUSION

The Junior League welcomes all women who value our Mission. We are committed to inclusive environments of diverse individuals, organizations and communities.

VISION

JLE is committed to bringing vision and effective leadership to the service and improvement of our community.

FOCUS

JLE dedicates volunteers and funds to new and existing projects that improve opportunities for women, children, and education.

CORE VALUES

Volunteerism/Voluntarism
 Leadership
 Community
 Service
 Dedication
 Generosity
 Collaboration
 Integrity

- Compassion - Training/Mentoring

GOALS

- Provide our members with training in voluntarism, leadership, fundraising and community issues
- Develop, maintain and adhere to consistent fiscal policies and fundraising activities
- Provide our members with hands-on opportunities to serve the community
- Develop and implement a marketing plan to heighten community awareness of JLE
- Increase commitment to membership growth and to membership satisfaction
- Improve JLE's understanding of community issues and needs

AJLI'S MISSION & VISION

AJLI MISSION

The Association of Junior Leagues International, Inc. (AJLI) is an organization of women committed to promoting voluntarism, developing the potential of women and improving communities through the effective action and leadership of trained volunteers. Its purpose is exclusively educational and charitable.

OUR VISION

The Junior League: Women Around the World as Catalysts for Lasting Community Change.

OUR COMMITMENT TO DIVERSITY AND INCLUSION

The Junior League welcomes all women who value our Mission. We are committed to inclusive environments of diverse individuals, organizations and communities.

OUR PURPOSE

The purpose of The Association of Junior League International, Inc. is to add value to its member Leagues in their fulfillment of The Junior League Mission.

THE POWER OF ASSOCIATION

Founded in 1901 by New Yorker and social activism pioneer Mary Harriman, the Junior Leagues are charitable nonprofit organizations of women, developed as civic leaders, making a demonstrable impact on their communities. In 1921 the Leagues joined forces as an association, which is today known as The Association of Junior Leagues International, Inc., in order to bolster their power and amplify their voice through shared knowledge and common causes.

True to their mission, today's League members work at the forefront of social reform, tackling the toughest and most critical issues of the day—including childhood nutrition and obesity, human trafficking, foster care, juvenile justice, teen self-esteem, cybercrimes, literacy and the environment, among others—for the purpose of enhancing the social, cultural and political fabric of civil society.

As a result of this work, The Junior League—and the more than 150,000 women in 291 communities in the United States, the United Kingdom, Canada and Mexico who comprise its ranks—has amassed an archive of tangible results and a reputation as thoughtful and influential change agents dedicated to the public good.

Today AJLI is a charitable nonprofit organization that provides continuity and support, guidance, and leadership development opportunities to its member Leagues. Through regional, national and international meetings, comprehensive resources, customized consultations, and League and member benefits, it supports its member Leagues in the fulfillment of The Junior League's Mission. AJLI is governed by a 19-member Board of Directors, which is accountable to the Leagues and comprised of women who are members of the Junior Leagues in their communities. The Association's New York City-based staff, under the leadership of the Executive Director, provides services to Leagues that support the established goals.

JUNIOR LEAGUE OF EVANSVILLE

OFFICE AND MAILING ADDRESS:

123 N.W. Fourth Street, Suite 422 Evansville, Indiana 47708 Email Address: jleoffice@courtbuilding.com Website: www.juniorleagueofevansville.org AJLI Website: www.ajli.org

OFFICE MANAGER:

Mrs. Melissa Wagner

JLE OFFICE HOURS: FALL/WINTER/SPRING HOURS

September 1 through May 31 9 a.m. to 3 p.m. • Monday through Thursday

SUMMER HOURS

June 1 through August 31 9 a.m. to 3 p.m. • Monday and Wednesday

Telephone: (812) 434-6710

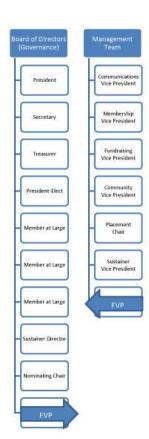
If access to the office is needed after office hours, please contact Melissa Wagner or a member of the Board of Directors.

2016-2017 ORGANIZATIONAL CHART

Board of Directors & Management Team

Governance

- Concerned with the "what"
- Thinks about the whole organization
- Delegates to the Management
 Team; Receives information and feedback from the management team
- Strategizes and monitors
- Thinks long term/big picture (2-5 years or more down the road)
- Represents JLE and Interacts with the community on behalf of JLE
- Concerned with organizational positioning
- Writes and maintains written policies of the JLE
- Trustee of the JLE holds the legal and fiduciary responsibilities of the JLE
- Creates the Strategic Plan

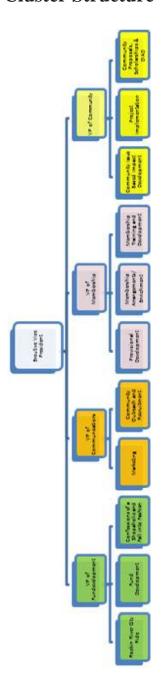


Management Team

- Manages the League; responsible for the dayto-day operational activities
- Concerned with the "how"
- Executes and reports
- Takes direction from the Board
- Thinks about individual parts of the League (VPs in charge of each Cluster)
- Manage capacity (people, time, \$)
- Thinks short term/this year
- Creates an Annual Plan and yearly goals based on the Strategic Plan with Governance team
- Manages the budget for that year

2016-2017 ORGANIZATIONAL CHART

Cluster Structure



WHAT TO DO WHEN

YOU HAVE: **CONTACT:** A change in name, address, or Secretary telephone, or a change of Dionne Blue membership status: 614-353-4379 To request a sabbatical: Placement Advisor See Page A-9 An article for the LeagueLine: Marketing Chair A news release or publicity item Meagan Brien JLE Website Information 270-871-2835 To request copying or office supplies: Office Manager Melissa Wagner 812-434-6710 President An item for the meeting agenda: Elissa Hewins 812-449-2803 A candidate for membership: Recruitment Bobbi Preston 812-453-5773 An idea for a program: Membership Arr. Lauren Stone 812-457-6615 Lisa Vaughan 812-319-9330

To attend a conference:

Nominating/Placement

Lori Samples 812-430-5411

2016-2017 Calendar

August 2016 January 2017 Board Meeting Board Meeting 2 3 **Provisional Meeting** Provisional Retreat 13 10 Membership Meeting Membership Meeting 17 16 Management Team Meeting Management Team Meeting 17 18 Town Hall Meeting 24 February 2017 **Board Meeting** September 2016 **Board Meeting Provisional Meeting** 6 14 Town Hall Meeting Membership Meeting 8 17 Management Team Meeting 13 **Provisional Meeting** 21 13 YWCA Fashion Project 18 Fall into Fashion March 2017 **Board Meeting** 20 Membership Meeting 7 Management Team Meeting Provisional Meeting 21 14 23-24 Midwest Training Day Management Team Meeting 15 October 2016 Membership Meeting 21 4 **Board Meeting** Grant Recipient's Breakfast 11 **April 2017** 11 **Provisional Meeting** 4 **Board Meeting** Membership Meeting Confessions of a Shopaholic 18 11 Management Team Meeting **Provisional Meeting** 19 11 Membership Meeting 18 Management Team Meeting November 2016 19 **Board Meeting** Community Volunteer Fair 1 TBD **Provisional Meeting** 8 Membership Meeting 15 May 2017 **Board Meeting** 15 Show Us What You Got 2 Rockin River City Ride 16 Management Team Meeting 5-6 Membership Meeting 16

TBD=to be determined at a later date

December 2016

6

7

13 21 Board Meeting

Sustainer Jingle Mingle

Management Team Meeting

Provisional Meeting

17

TBD

Management Team Meeting

Sustainer's Luncheon

Membership Meetings & Provisional Meetings

Social 5:30 p.m. • Business Meeting 6:00 p.m.

JUNIOR LEAGUE OF EVANSVILLE, INC. BOARD OF DIRECTORS & STANDING COMMITTEES 2016-2017

BOARD OF DIRECTORS

Elissa Hewins, President
Holly Dunn Pendleton, President-Elect
Amy Lindsey, Treasurer
Dionne Blue, Secretary
Jana Shepherd, Executive Vice President
Kimberly Moman, Sustainer Director
Lori Samples, Nominating Chair
Kelley Ashby, Member at Large
Danielle Anslinger, Member at Large
Angie Schaffstein, Member at Large

MANAGEMENT TEAM

Heidi Young, VP Membership Erika Qualls Barnet, VP Community Molly Welch, VP Communications Jana Shepherd, Acting VP Fund Development Monica Owens, Sustainer Advisor Molly Brost, Placement Chair

Treasurer's Committee = Ciavon Hartman

Secretary's Committee = Jana Horton

FUND DEVELOPMENT

Bike Ride

Jessica Stein
Stephanie Tenbarge
Stephanie Bonenberger
Mary Lawrence Childs
Starr Fryback
Sara Holman
Kendra Scheller
Lisa Vaughan
Debi Wilson

Fund Development

Jennifer Skinner

Jane Loehr

Claire Sutherby

Kirstin VanSickle

Fall into Fashion and Confessions of a Shopaholic

Abby Maravich

Christina Clark

Jenny Johnston

Wendy Lynch

MEMBERSHIP

Provisional Training

Holly Schaperjohn

Cassie Noah

Jessica Hoesli

Jennifer Miller

Sherri Miller

Natalie Rascher

Membership Arrangements/Training

Lauren Stone

Lisa Vaughan

Michelle Barron

Jessica Klosterman

Cheryl Martin

Nominating/Placement

Lori Samples, Chair

Molly Brost, Chair-Elect

Amber Anslinger

Sandy Bitter

Heather Garrison

Natalie O'Daniel

Ann Pendley

Mary Rokicki

COMMUNITY

Issue-Based Community Impact

Karese Johnson

Liz Hennessy

Amy Murray

Joy Shell

Project Implementation

Jill Mecklenborg
Danielle Lowe
Marie Johnson-Metcalf
Erin Meyer
Penelope Pennington

DIAD Liaison

Katie Sims

Community Proposals/Scholarships

Traci Woodruff Lindsey Charles Krista Weiberg Sarah Woods

COMMUNICATIONS

Marketing

Meagan Brien Alex Deeley Brooke Groenert Allison Harrison Linzee Smiley

Community Outreach/Recruitment

Bobbi Preston Starr Davis Melody Littrell Ashley Lee Tynesha McGlown Havi Troffkin

Placement Advisors 2016-2017

Lori Samples, Chair Molly Brost, Chair-Elect Amber Anslinger Sandy Bitter Heather Garrison Natalie O'Daniel Ann Pendley Mary Rokicki

ADVISOR COMMITTEE ASSIGNMENTS

Committee: Advisor: **Board of Directors** Lori Samples Management Team, Treasurer's Committee Molly Brost Membership Arrangements/Training, Fall Into Fashion/Confessions of a Shopaholic Amber Anslinger Provisional Training, DIAD Liaison, Active Gold Sandy Bitter Fund Development, Community Proposals/Scholarships Natalie O'Daniel Bike Ride Heather Garrison Project Implementation, Community Issue Impact Development Mary Rokicki

Ann Pendley

Marketing, Community Outreach Recruitment

JUNIOR LEAGUE OF EVANSVILLE 2016-2017 PROPOSED BUDGET

Names on Budget	
Membership Dues	30,619.47
Provisional Fees	500.00
Leagueline Advertising	2,500.00
Membership Merchandise Sales (Boutique)	265.00
Membership Enrichment Revenue - Just for Fun	50.00
Membership Arrangements Income	3,600.00
Sustainer Luncheon	2,625.00
Midwest Training Day	4,485.00
Underwriting	22,500.00
Funds from Investment Account	14,500.00
TOTAL SUPPORT REVENUES	81,644.47
FUNDRAISING REVENUE	
Bike Ride	42,000.00
Cookbook	700.00
Active Members Fund Development	7,360.00
Sustainer Members Fund Development	2,000.00
Confessions of a Shopaholic	8,000.00
Fall into Fashion	8,500.00
Santa's Workshop	1,500.00
TOTAL FUNDRAISING REVENUES	70,060.00
TOTAL REVENUE AND PUBLIC SUPPORT	151,704.47
EXPENSE - SUPPORT SERVICES	
Accounting fees	5,500.00
Annual dues billing	300.00
Bulk mail	350.00
Bank/electronic charges	300.00
Copier	250.00
Digital Cheetah/Website	8,417.00
Equipment purchases	500.00
Insurance	4,000.00
LeagueLine	5,400.00

JUNIOR LEAGUE OF EVANSVILLE 2016-2017 PROPOSED BUDGET

Office expenses	1,200.00
Office Manager Wages	16,123.47
Payroll taxes	1,240.00
Phone	540.00
Postage	400.00
Rent	4,500.00
Utilities	900.00
Historian expense (scrapbook)	100.00
Redbook	1,250.00
Marketing = \$13,700	
Bike Ride	4,000.00
Community Outreach/Recruitment	1,900.00
Confessions of a Shopaholic	700.00
Fall into Fashion	100.00
General Marketing	7,000.00
TOTAL SUPPORT SERVICES	64,970.47
EXPENSE - MEMBERSHIP SERVICES	
AJLI dues	12,620.00
Board Training	700.00
Board of Directors	700.00
Boutique merchandise	800.00
Conferences = \$12,003	
EVP Conference NYC	1,575.00
Chicago Fall Conference for 2	2,108.00
Raleigh ODI for 2	2,300.00
Tampa Winter Conference for 2	2,600.00
Twin Cities Annual Conference for 2	3,420.00
Secretary	25.00
Leadership Retreat	1,900.00
Leadership Retreat Membership Arrangements	1,900.00 6,400.00
Membership Arrangements	6,400.00

JUNIOR LEAGUE OF EVANSVILLE 2016-2017 PROPOSED BUDGET

EXPENSE – MEMBERSHIP SERVICES	
Membership Recognition	200.00
Membership Recruitment	400.00
Midwest Training Day	4,500.00
Nominating/Placement	50.00
Strategic Planning Facilitator	1,200.00
Sustainer Luncheon	3,325.00
Sustainer Jingle Mingle	2,000.00
Scholarship fund to assist with dues payment	266.00
TOTAL MEMBERSHIP SERVICES	47,839.00
EXPENSE - COMMUNITY SERVICES	
Bike Ride	13,000.00
Community Impact Project	3,800.00
Community Proposals	150.00
Confessions of a Shopaholic	5,000.00
Fall into Fashion	75.00
Chamber Membership	350.00
Fund Development	50.00
Grants Breakfast	520.00
Helen Klamer Philp Award	500.00
Networking/Community	400.00
Quick Response Fund	0.00
Santa's Workshop	550.00
Small & DIAD Project Grants (2016/2017)	14.500.00
TOTAL COMMUNITY SERVICES	38,895.00
TOTAL EXPENSE	151,704.47
Temporarily Restricted Net Assets	
Interest Income	9,433.00
Scholarships	75,555.56
Investment Account	376,473.65
Sustainer's Annual Fund	7,728.00
Board restricted funds for Signature Project	55,282.00
Reserve Fund for Projects from Secondary Fundraisers	7,180.42

NEW MEMBER FORM

The Junior League of Evansville reaches out to all women, regardless of race, color, religion, natural origin, or the presence of disabilities, who demonstrate an interest in and commitment to voluntarism.

FORM SHOULD BE SENT TO:

Junior League of Evansville Membership Recruitment Committee 123 N.W. Fourth Street, Suite 422 Evansville, Indiana 47708

NEW MEMBER INFORMATION

Name:			
Last	First	M.I.	Nickname
Date of Birth:	//		
Maiden Name:			
Husband's Name (if	applicable):		
Permanent Address:			
	Street		
	City State ZIP		
Home Phone: ()			
Work Phone: ()			
Will the new member	er be able to participa	te in the Junior L	eague of Evans

MEMBERSHIP INFORMATION

A resident member of the Junior League shall be at least 21 years of age.

A member in good standing with the Junior League of Evansville is eligible to transfer to any other Junior League.

Provisional information meetings will be held annually to inform potential members about League membership.

New members shall be admitted to Provisional membership by a majority vote of the Board of Directors.

PROVISIONAL REQUIREMENTS 2016-2017

I. FINANCIAL OBLIGATIONS

A. Provisional Fee \$20.00
B. Annual Dues \$133.00
C. Cookbook Commitment \$40.00

- D. Purchase \$50 of Rockin River City Ride registrations or Rockin RUN tickets.
- E. Purchase \$60 in ticket purchase to resale or use in any combination from the following events: Fall into Fashion, Santa's Workshop, Rockin River City Ride and/or Cookbooks.

II. PROVISIONAL MEETINGS

- A. Attend all Provisional meetings from September through April (one meeting per month) held the 2nd Tuesday of the month.
- B. Must have four points from meeting attendance. Three points must come from Junior League General Membership Meetings. One point can be from a Mini-Meeting or Training Day by April 1. The General Membership Meeting is held on the 3rd Tuesday of the month.

III. PROVISIONAL TRAINING OPPORTUNITIES

- A. Attending the Provisional Retreat;
- B. Attending 6 Provisional Course Sessions;
- C. Attending three General Membership meetings by April 1 and one Mini-Meeting or Training Day event;
- D. Work four Done in a Day hours;
- E. Work two Community Issue Based hours;
- F. Work four hours at the Rockin River City Ride;
- G. Purchase \$50 in Rockin River City Ride or Rockin Run registration and/or tickets;
- H Purchase \$40 JLE Once Upon a Time Cookbooks at \$20 each
- I Purchase \$60 in any combination from the following events: Fall into Fashion, Confessions of a Shopaholic or additional Rockin Ride tickets.